

APICS Region IV
Staff Meeting
Atlanta, GA
August 19, 2005

Meeting started at 8:45 AM.

I. Welcome to Atlanta – Mark K.

Mark welcomed the attendees to the meeting. Present at the meeting were Alma Ballard, Debra Hansford, Ray Hogan, David Curl, Fred Tolbert and Jorge Calaf. Mark reviewed pending actions items from previous meetings as follows:

- Action item: Region IV staff will review Chapter Passport Program for their assigned chapters – Done
- Action item: Alma will contact Henri and Linda to correct the budget – Done
- Action Item: David Curl, Fred Tolbert, and Phil Guercio will take a look about how to help distressed chapters – Pending
- Action Item: Fred Tolbert will work with Kevin Amaker to develop a reorganization plan for the SOAL Chapter – Mark E. Nueman took this over and work it out
- Action Item: Fred Tolbert and Debra Hansford will work with Chris Christos to develop a reorganization plan for the ATHN Chapter – Debra talked to Chris and he will be available this weekend to discuss further about this issue

II. Highlights from Society – Mark K. Williams

Mark talked about the following Society highlights:

1. APICS's Executive Director resigned and will be leaving by September. The BOD is searching for a replacement.
2. The new certification program CSCP will be announced at the 2005 Conference. The education side (instructor component) will be available second quarter 2006 and the candidate education will be available at the end of this year in a computer based form. The CDC is developing a presentation that will be available for Chapters to promote the program.
3. APICS hired a consultant that use to manage the Comdex Conference to review APICS' Conference. He recommend that APICS don't outsource any more Conference sales and to spend more time in conference with people that sponsor APICS.
4. Society is breaking even money wise. This year it will depend on Conference turnout.
5. APICS wants all chapters to be more uniform in terms of branding.

III. Programs – Ray Hogan

Ray reviewed the agenda for the meeting. He mentioned that Region IV Treasury will pick up \$20 per persona for Friday night activity. He also talked about the October meeting in New Orleans that will take place before the 2005 International Conference. He is still working the logistics of the meeting. We agreed to go ahead with the meeting.

IV. Membership and Chapter Development – David

David reviewed the Region IV Chapter Data Sheet and annotated changes in the spreadsheet. NWAL has been disbanded and thus taken out of the list. Region IV now has 25 chapters. We have seven distress chapters. We need to classify the distress chapter as per APICS new SOP. On another subject, David talked about the APICS Society and Region nomination process.

V. Chapter Support – Alma Ballard

Alma talked about the great job that the three CST members are doing. APICS has a new service for making telephone call meetings; therefore, she will start making conference call meetings with the three CST members.

VI. Education – Debra Hansford

Debra talked about the CPIM courseware updates. She also mentioned the new CSCP certification along some Region IV statistics related to education (see her presentation by right click → [Education Update August 2005](#)).

VII. Communications and Awards – Mark E. Neuman

Mark was not present; therefore, this item was not discussed.

VIII. Secretary/Treasurer – Jorge E. Calaf

Jorge discussed the Financial Statements as of August 18, 2005 (see his presentation by right click → [APICS Region IV Treasurer Report](#)).

IX. Ambassador Program – Fred Tolbert

Fred informed that he visited two chapters (Atlanta & Birmingham) and facilitated their strategic planning meetings.

X. Open Discussion

None.

- **Action item:** Discuss allocating money for the Student Paper competition during 2006 Transition Meeting.

Meeting adjourn at 12:00 PM