

APICS Region IV Meeting
Theme: Leadership Training
Hyatt Regency Lake Las Vegas Resort

Friday – July 28, 2006

Meeting started at 2:00 PM.

I. Roll Call / Meeting / Dinner Plans / Facilities – Ray Hogan

Ray Hogan welcomed all attendees and guests for the meeting. He reviewed the meeting agenda for the weekend along the dinner plans for the evening. David Curl took the roll call for the meeting. Total attendees to the meeting were 13 chapters (see roll call list by control + right click => [ROLLCALL-LAS VEGAS-2006](#)). Each Chapter representative introduced to the group by providing name, chapter affiliated to, position on chapter, and years involved in APICS.

II. Icebreaker – Mark Neuman

Mark Neuman made an exercise about “change”. What can do to make it easier on those you work with to make change?

III. Staff Update

A. Program – Ray Hogan talked about the calendar of events for the remainder of the year. The third meeting of the year will take place on October 27-28, 2006 at Orlando Embassy Suites in conjunction with the APICS Leadership Institute. The Mid Florida will host the meeting.

B. Awards and Communication – Fred Tolbert talked about communication and award update. APICS has a new website template and guideline for branding APICS throughout all chapters. APICS Region IV has complied with the new template guidelines. He mentioned that about of the Region IV chapters has adopted to the new guidelines. Fred finished by talking about this year C-Bar Passport Program, which is due on July 31, 2006. He also reminded Chapter representatives that C-BAR is mandatory as part of Minimum Chapter Standard in 2007.

C. Treasurer – Jorge Calaf presented the Region IV Treasury report. He talked about the purpose of the Region IV Treasury Fund and the use of this fund (see Financial Statement by control + right click => [Treasurer Report](#)).

D. Chapter Development – David Curl talked asked Chapter Representatives to make sure to provide the e-mails address where we will be sending information about the meeting. He also mentioned the importance of getting the new 2006 APICS Educational Resources Catalog (Stock 01041). He talked about the importance of complying with the 2006 C-BAR and to download the latest version from APICS website.

E. Chapter Support Team (CST) – Alma Ballard talked about this year Leadership Institute. She also was part of the Nomination Committee and talked about the new Board members for 2007, which can be seen at the APICS website. She encouraged Chapter representative importance to be part of the APICS Officer List.

F. Ambassador – Mark Neuman talked about his plans for visiting chapters in the region as Region IV Ambassador.

G. Society Update – Mark K. Williams highlighted the following points:

- 1. CIRM program will be terminated by as of June 30, 2008***
- 2. CPIM coursework update will be available by Conference***
- 3. CSCP is going strong financially. There is a great demand for this test among international applicants***
- 4. APICS new Executive Director is result oriented and very focused in changing APICS culture.***
- 5. Corporate membership will probably will discontinue this type of membership in the future***

IV. Region IV Vice President Election – Alma

Alma Ballard informed that only Fred Tolbert applied for the Region IV Vice President. Fred Tolbert made a short presentation about his plans for Region IV. Region IV unanimously was elected to be the 2007 Region IV Vice President. Fred highlighted the following priorities:

A. Increase communication with chapter by Region Website

B. Stressing the Minimum Chapter Standards under C-BAR

C. Challenge: Representing to our market the relevance of APICS

V. Chapter Updates – All

A. NEAL – Down to 43 members and face the challenge to get volunteers.

B. GULF – There is a big active manufacturing community in the Sarasota/Manatee counties. The chapter co-markets their PDMs with other organizations with similar interest, like the Economic Development Council. Some challenges in the area are the bilingual requirement to work in the area and the lack of housing for workers that work in the area. The chapter is also doing joint activities with the FLWC Chapter.

C. MDFL – This year the chapter has a full Board and it is an energized Board. They are putting a new PDF newsletter that is very professional, which is been used as a marketing tool to attract members. The chapter recognized all members that have been involved in the chapter for 1, 5, 10, 15, 20, 30, and 40 years.

D. CSRA – The chapter had a great success with Company Plant Tours meetings. They also managed their money very well.

E. JACK – Their biggest challenge was the their Chapter President died, which created some challenge in reorganization. They have regrouped and are back in business providing activities. They have join effort with local universities to get new members and instructor.

F. OEST – Board has only three members. They have also join effort with local effort. Their challenge is getting instructors.

G. PURI – The chapter emphasize in having a strong strategic plan. They have offered over 30 workshops during year. They also have a very strong membership program that keep

tracks of all the members. They also make joint activities with other local organizations.

H. FLGC – They are getting a lot of interest of CSCP.

I. SPAC – They have increased the recognition from local companies as a viable source of education to implement a MRP system.

J. SOAL – They have been trying to get back to the game after of couple of year of inactivity. They have increased the membership by 50%.

K. FLWC – Four of the Board members left, but they have regrouped because they have a succession planning in place. They posted the C-BAR on-line on their website. They started using PayPal to collect fees from members. They market their services to small companies rather than the big corporations.

VI. 2007 CSCP teaching experience and lessons learned – Fred Tolbert

Fred Tolbert presented the following questions for discussion:

A. Who has taken the CSCP Exam so far?

B. Is there a market for Chapter sponsored CSCP training?

C. What are your Chapter's plans for CSCP training?

D. How can you make CSCP exam pre attractive to your members?

VII. Round Table – David Curl

No items were brought to the table for discussion.

Meeting adjourned at 5:00 PM.

Saturday, July 29, 2006 meeting was in conjunction with the APICS Leadership Institute.

To see presentations check the APICS Website at

<http://www.apics.org/membership/volunteers/volunteertraining.htm> .